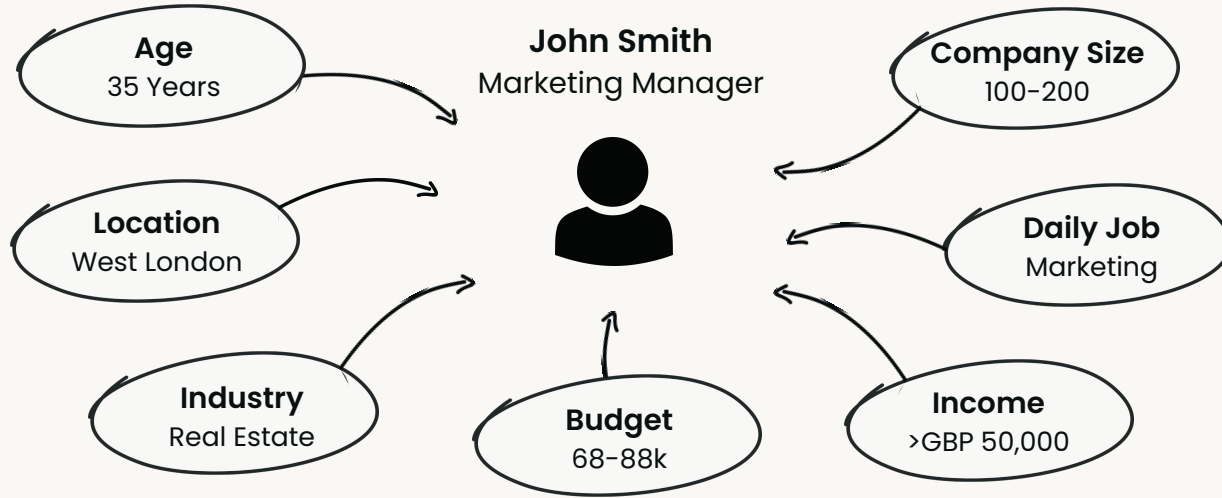


# Ideal Customer Profile

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Template

# Ideal Customer Profile template



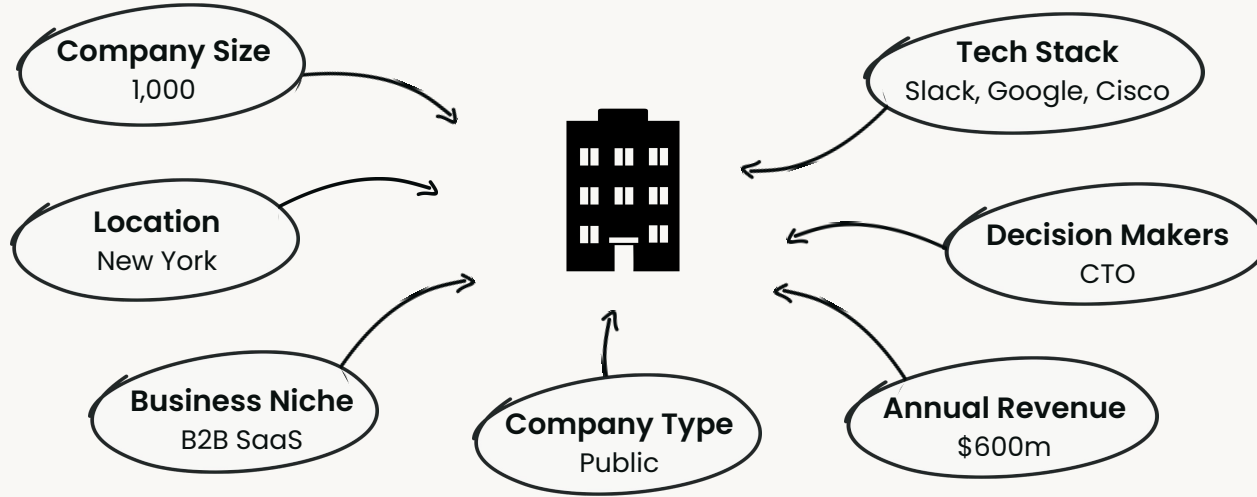
## Pain Points

Carefully mention their pain points in detail, especially ones that your product or service will directly resolve

## Benefits

Mention how your product will benefit them by resolving their pain points

# Ideal Customer Profile template



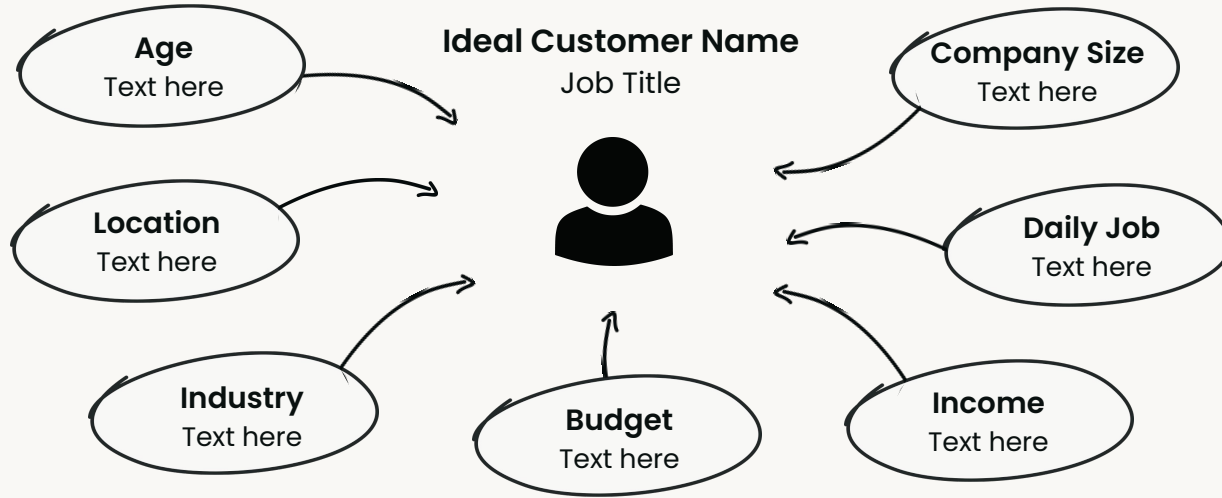
## Pain Points

Increased privacy concerns after recent data leaks in Europe

## Additional Information

Looking to expand into new geos and about to launch an AI-powered product

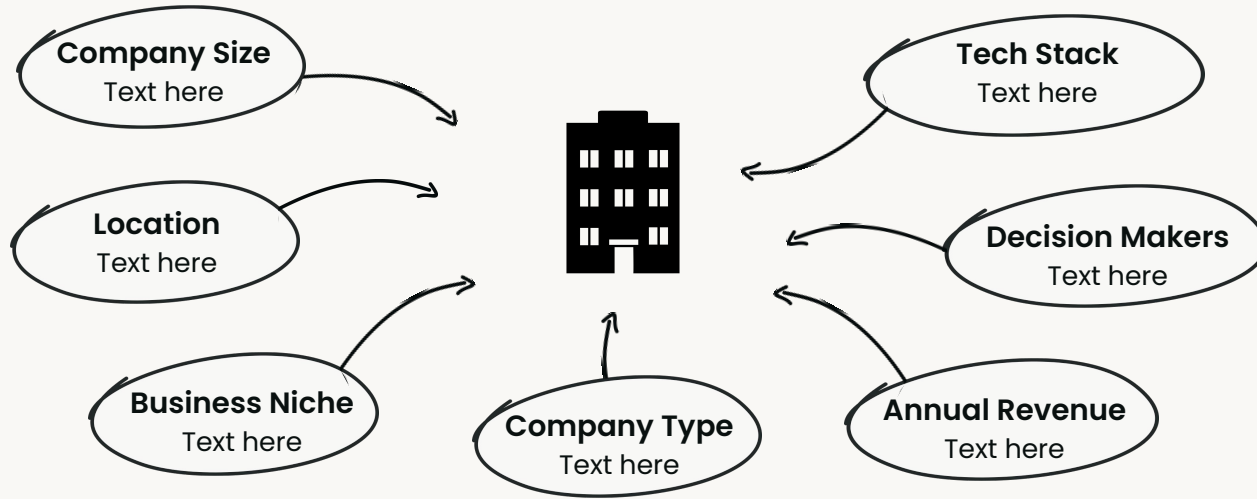
# Ideal Customer Profile template



**Pain Points**  
Text here

**Benefits**  
Text here

# Ideal Customer Profile template



**Pain Points**  
Text here

**Additional Information**  
Text here